[FULL NAME]

Sales Manager | B2B · Key Accounts · Team Leadership

[City, Saudi Arabia] | +966 [Phone] | [Email] | [LinkedIn] | Nationality: [Nationality] | Iqama / Visa status: [Status]

PROFESSIONAL SUMMARY

Sales manager with [X] years leading teams of [X] and exceeding targets by [X]%. Built a [SAR X]M pipeline and grew key accounts [X]% through consultative selling.

WORK EXPERIENCE

Sales Manager | [Company] | [MM/YYYY] – Present

- Achieved [X]% of a [SAR X]M annual quota; team of [X] reps.
- Grew [segment] revenue [X]% by [strategy].
- Won [X] government/enterprise tenders worth [SAR X]M.

EDUCATION

B.Sc. / B.A. Business | [University] | [Year]

SKILLS

Sales: Pipeline management, Key account management, Negotiation, Forecasting

Tools & Leadership: Salesforce / HubSpot, Team coaching, Territory planning, Tender & RFP responses

CERTIFICATIONS

[Sales methodology / CRM certification]

[If held] Sales methodology certifications

[If held] Etimad tender portal experience

KEYWORD CHECKLIST (DELETE BEFORE SENDING)

Use the exact wording from the job post where true for you: B2B sales, key accounts, quota attainment, pipeline, CRM, negotiation, tenders, sales forecasting, team leadership.